



Meeting Minutes - September 16, 2020

Big 4 Panel

Background: A UAS general meeting was held on September 16, 2020 at 6:30 P.M. This meeting was held virtually, via Zoom.

Attendees:

1. Executive Board: All present, minus Pablo.
2. Invitees:
 - a. Sarah Hoyos, Deloitte
 - b. Maddie Mohr, EY
 - c. Claire Williams, KPMG
 - d. Samantha Phillips, PwC

Meeting Notes:

President Kevin Tam began the meeting at 6:35 P.M.

- 1) Do you recruit for Transaction Advisory Services from UCSB?
 - a) KPMG: Yes (Deals Advisory - same qualifications, must be CPA eligible)
 - b) EY, Deloitte, PwC: Focus on Audit and Tax (PwC: also Risk Assurance)
- 2) What do I do if I want to recruit for a different office location than the posted ones on Handshake?
 - a) PwC: Handshake listing links to PwC website where you can choose your location preferences.
 - b) EY: All positions that are being recruited for are posted on Handshake. There are 2 steps: 1. EY website 2. Quick Questionnaire form (with location preferences).
 - c) Deloitte: Handshake listing links to Deloitte website to “apply externally.” Location preferences can be submitted through this application. You will submit through the LA Handshake application and then be referred to the correct location.
 - d) KPMG: Apply on 1) Handshake and 2) KPMG website (Link is on Handshake). You are only able to apply to one position.
- 3) What are some keys to interviewing?
 - a) Deloitte: Know what makes you who you are from your classes and experiences.
 - b) PwC: Be yourself. We are not looking for one specific personality type. We look for passionate, well rounded candidates. Accounting experience is not needed, personality is key. Accounting can be taught but hard workers are always sought after.



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- 4) What are your application deadlines?
 - a) KPMG: Recruiting for audit interns (LA and Bay). NOT recruiting for full time audit at this time. Tax internships and full time is being recruited for. They are recruiting for Embark Internships. Deadline: September 25.
 - b) PwC: Recruiting for: Full time (audit, tax, risk assurance), Interns (audit, tax, risk assurance), Start Internships (diverse sophomores [underrepresented minorities, disabilities, and veterans]). Deadline: September 22
 - c) Deloitte: Recruiting for: Full time and internships (Audit and Tax), Discovery internship (Underrepresented minority sophomores), also Freshman Underrepresented minority program. Deadline: September 22
 - d) EY: Recruiting for: Full time (SoCal: limited Audit opportunities. Bay Area: Audit and Tax). Launch Program: anyone, special consideration for diverse candidates. Deadline: September 22
- 5) Are there any international opportunities with your firms?
 - a) EY: Yes. Global student experience program: application process for anyone who has accepted an internship.
 - b) KPMG: Yes. Global internship program: application process for anyone who has accepted an internship. Discover candidates: Global advantage program.
 - c) Deloitte: Yes. Many opportunities are focused on managers and above. There are limited opportunities for students and they are not recruiting for these this fall.
 - d) PwC: Yes. International student conference is held every summer. Similar process to EY and KPMG.
- 6) Can second years apply to internships?
 - a) Only for second year internship programs (i.e; Discover, Start, etc.). SLP applications will come out in the Spring.
- 7) What transcripts will work for applications for new transfer students?
 - a) You can upload community college transcripts if you have not completed your first quarter at UCSB. Please make sure you update as you receive grades.
- 8) How do you make yourself stand out during the virtual recruiting process?
 - a) Deloitte: Turn your video on. Be present, act as if you are attending the event in person. Schedule one-on-one time with professionals.
 - b) KPMG: Come prepared with truly insightful questions. Know when to listen to other students as they often bring up important points.
- 9) Do you offer winter internships?
 - a) All firms: Yes, you will have to take the winter quarter off, though.
- 10) How much does work experience matter in the application process?



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- a) KPMG: Work experience is considered but not necessary.

Adjournment:

President Kevin Tam adjourned the meeting at 7:30 P.M.

Confirmed by:

Logan Sy

9/16/2020

Logan Sy

Internal Vice President, Undergraduate Accounting Society
2020-2021

Date